

Value Proposition

With over 35 years as a global agricultural executive, Kevin has proven himself as a trusted turnaround professional. His placements have included locations in Canada, the US, Europe, and five years in India as Country Manager for a large multinational. His extensive responsibilities include people, asset, and risk management, and overarching P&L accountabilities. Kevin effectively connects the dots—from people and processes to production—ensuring seamless value chain integration from the field to the C-suite. His extensive agri-business experience includes farm supplies marketing, grain operations, grain and oilseed merchandising/trading, and processing. His management style is one of engagement and empowerment. He loves to collaborate with teams to arrive at simple solutions for complex problems. Kevin believes it's important to provide customers with an “ease of doing business” and employees with a “hassle-free work environment”.

Selected Achievements

- As president of MaltEurop North America, implemented a business model (novel to the industry), that focused on supply chain execution. This resulted in optimal capacity utilization, lower cost structure, and superior customer service and satisfaction. Doubled EBITDA, growing percent Return on Invested Capital over 4.5 years from single digit to high teens.
- As Country Manager of ADM India, grew a single asset joint venture to a near billion-dollar business through multiple acquisitions.
- As GM of Northern Sun, ADM's sunflower processing facility, strategically transformed an underperforming plant, tripling its volume; introduced the innovative “swing plant” concept to maintain high operational efficiency and optimize margins.
- For over 20 years, traveled and worked globally, fostering deep connections and integrating into local communities through charity work. This global journey not only enriched his professional life but also allowed his family to explore diverse cultures and contribute to meaningful community projects worldwide.

Experience

- MaltEurop North America: President
- ADM India: Country Manager
- ADM Europoort the Netherlands: GM
- ADM Northern Sun: GM of Sunflower Oilseed Processing
- Saskatchewan Wheat Pool (Viterra): GM of Oilseeds and Special Crops
- Saskatchewan Wheat Pool (Viterra): GM of Country Sales and Operations
- Saskatchewan Wheat Pool (Viterra): Senior Trader – Oats and Special Crops
- Cargill Ltd.: Wholesale Farm Supplies Territory Manager
- Cargill Ltd.: Regional Farm Supplies and Grain Merchant
- Cargill Ltd.: Regional Grain Merchant
- Cargill Ltd.: Merchant Trainee

Qualifications

- B.Sc.Ag, University of Manitoba
- Multiple courses from derivatives, HR/Talent Management to Harvard Business School – CEO Led Executive Course

