

Value Proposition

David leverages his leadership expertise as a former public sector executive at the CEO and Deputy Minister level. He offers a client-focused, results-oriented and collaborative approach to developing solutions to management and policy challenges facing public sector and industry organizations. He has in-depth experience managing organizations with operating budgets in the \$100 - \$500 million range. He offers expertise in public policy evaluation and formulation, strategic planning, organizational restructuring, budget planning and management, land use planning and development, and small business development and operation.

Selected Achievements

- Managed start-up and operation of electronic gaming (VLT, slot) and related operational and regulatory policies.
- Worked with First Nations in Saskatchewan to successfully launch First Nation casino gaming. Negotiated agreements leading to establishment of First Nation casino operating and gaming regulatory bodies.
- Operated successful consulting practice and provided consulting services to the gaming industry and regulatory bodies in Western Canada re: market feasibility of gaming operations, regulatory issues, operating applications.
- Managed retail and wholesale distribution of a provincial alcohol beverage market.
- Managed and directed delivery of government funding and operational programs to client groups.
- Provided on-going advice on budgetary and public policy issues to Ministers and Cabinet.
- Consulted with client and interest groups regarding impact of programming and funding levels.
- Negotiated and reached agreement with property developers that resulted in downtown revitalization projects in several cities.

Experience

- President: David Innes Gaming Consultancy
- President/CEO: Saskatchewan Liquor and Gaming Authority
- Deputy Minister: Saskatchewan Urban Affairs
- Deputy Minister: Saskatchewan Community Services
- Director Budget Bureau: Saskatchewan Finance
- Senior Planner: City of Regina SK
- Planner: Battle River Regional Planning Commission, Alberta
- Planning Consultant: short term positions, Nova Scotia, Saskatchewan
- Owned and operated a highly rated vacation property; an upscale restaurant; and a photographic art business

Qualifications

- Degrees in History, Sociology, and City Planning
- Attended University of Regina, UBC, London School of Economics
- Internet Marketing Mentoring Program, Internet Marketing Centre
- Certification - Gaming Executive Development Program, University of Nevada
- MBA Short Course for Executives, McGill University

