

## Value Proposition

Bruce leverages over 30 years of experience in helping clients create and implement strategic initiatives, manage crisis situations and maximize the efficiency and delivery of internal services. He can lead cost reduction reviews that harvest millions in savings while maintaining essential services. His experience in procurement and logistics helps organizations implement and negotiate complicated Public Private Partnerships. He helps organizations manage critical situations, avoiding financial repercussions and political consequences. His experience in working with all levels of Government, as well as the Military, gives him an in-depth knowledge to help clients navigate political and administrative roadblocks. His strategic approach, and excellent problem solving and negotiating skills, make him a valued bilingual advisor or interim executive to both the private and not-for-profit sectors.

## Selected Achievements

- Provided strategic financial and real property advice for a \$2.8 billion project to combine and co-locate government science laboratories in three new regional facilities.
- Negotiated a 30-year Performance Agreement, operating procedures and contract disputes with a Public Private Partnership contractor for management of a \$5 billion Top Secret government facility.
- Led implementation of a new financial /HR system shared by two organizations resulting in substantial savings.
- Key negotiator on a Hospital team that obtained \$60 million funding from a provincial government for post-capital construction operations.
- Analysed and made recommendations to avert a \$100 million deficit crisis in a global organization.
- Investigated and provided advice to federal Ministers and Deputy Ministers on several financial and personnel crisis, including the \$1 billion HRDC “boondoggle” and the “sponsorship scandal”.
- Coached a number of senior executives, overcoming career obstacles and becoming better in their current roles.

## Experience

- BHH Consulting Services:
  - Senior Consultant: Canada Energy Regulator (December 2020 - Present)
  - Executive Coach: Shared Services Canada (April 2020 - Present)
  - Senior Consultant: Laboratories Canada (September 2019 - March 2020)
- Assistant Deputy Minister - CFO: Communications Security Establishment (November 2011 - May 2019)
- Executive VP - CFO: London Health Sciences-St Josephs Hospitals (June 2010 - October 2011)
- Assistant Deputy Minister - CFO: Department of Foreign Affairs (June 2008 - May 2010)
- Deputy CFO: Natural Resources Canada (June 2002 - May 2008)
- Various Senior Positions: Treasury Board of Canada; Royal Canadian Navy

## Qualifications

- Chartered Professional Accountant (Ontario)
- Masters of Business Administration (University of Western Ontario)
- Honours BA, Economics and Math (University of Windsor)
- Canadian Forces Staff College
- Top Secret - Security Clearance

